

## Algo Sales Incentive Plan for New Customers

For every new client you bring on board throughout the Algo Sales Incentive Quarter, you receive a payout for each unit sold from **April 1<sup>st</sup>, 2023 – June 30, 2023**.

| Payout Per Unit |        |          |             |              |
|-----------------|--------|----------|-------------|--------------|
|                 | Models | Payout   | Sales >\$5K | Sales >\$10K |
| IP Intercoms    | 8201   | \$ 4.00  | \$ 100.00   | \$ 200.00    |
|                 | 8203   | \$ 5.00  |             |              |
|                 | 8028   | \$ 5.00  |             |              |
|                 | 8028V  | \$ 5.00  |             |              |
| IP Speakers     | 8180   | \$ 4.00  |             |              |
|                 | 8186   | \$ 5.00  |             |              |
|                 | 8188   | \$ 5.00  |             |              |
|                 | 8189   | \$ 5.00  |             |              |
|                 | 8196   | \$ 5.00  |             |              |
|                 | 8198   | \$ 5.00  |             |              |
| Paging Adapters | 8301   | \$ 3.00  |             |              |
|                 | 8373   | \$ 3.00  |             |              |
| Controller      | 8300   | \$ 3.00  |             |              |
| IP Displays     | 8190   | \$ 10.00 |             |              |
|                 | 8190S  | \$ 15.00 |             |              |
|                 | 8410   | \$ 15.00 |             |              |
|                 | 8420   | \$ 15.00 |             |              |

- For each of the new clients that buys for \$5K + at the end of the Sales Incentive Period, the rep receives an additional bonus of \$100.
- For each new client that buys for \$10K+ at the end of the Sales Incentive Period, the sales rep receives an additional bonus of \$200.